

The Financial Statement Briefing For the Year Ended March 31, 2010

May 6, 2010

JASDAQ: 6467

NICHIDAL CORPORATION

http://www.nichidai.jp/



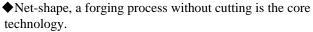
Introduction of Business

Overseas

Net-Shape

NICHIDAI CORPORATION Non-consolidated

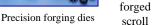
◆Produces precision forging dies used mainly for forging of car parts, such as engine, transmission and driving mechanisms.



◆Mass-produces precision-forged goods, such as automobile parts and aluminum alloy air-conditioner parts (precision-forged scrolls).

♦ Has an advantage of total engineering capability not only in the production but also development of dies as well as production of parts.







Precision-

NICHIDAI ASIA CO..Ltd (NDA)

◆Sales base of dies established in Thailand.

NICHIDAI USA CORPORATION(NUC)

◆Die sales base in Ohio, USA.

Assembly Business

Business

NICHIDAI PRECISION **CORPORATION (NPC)**

◆Assembly VG turbo charger parts for diesel engine.





VG turbo charger parts

NICHIDAI (THAILAND) LTD.(NDT)

◆Production base of VG turbo charger parts in the suburbs Bangkok, Thailand.

Filter **Business**

NICHIDAI FILTER CORPORATION(NFC)

◆Produces lamination sintered wire mesh filters used in a variety of industries, such as food, pharmaceutical, nuclear energy and aerospace.



Lamination sintered wire mesh filters

THAI SINTERED MESH CO.,LTD.(TSM)

♦Oil drilling filters production base in the suburbs of Chiang Mai, Thailand.





- P/L: Sales and Profit -

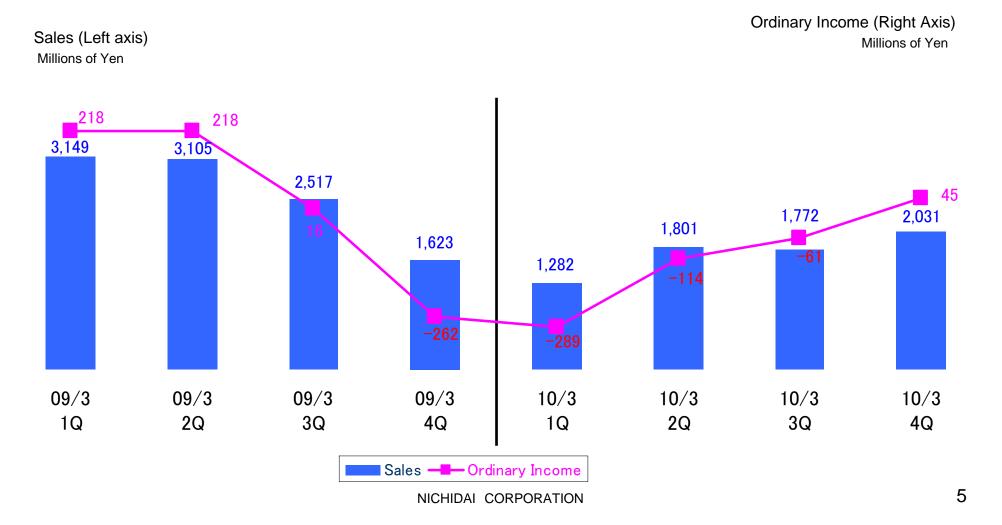
Millions of Yen

						0110 01 1 011
		09/3 Results 08/4-09/3	10/3 Plan 09/4-10/3	10/3 Results 09/4-10/3	Growth Rate	Plan Ratio
	Net sales	5,904	4,000	4,103	△ 30.5%	2.6%
	Gross income from sales	1,310	540	556	△ 57.6%	3.0%
N	S.G. & A. expense	1,132	1,000	884	△ 21.9%	△ 11.6%
Non- consolidated	Operating income	177	△ 460	△ 327	-	-
	Non-operating income	△ 87	△ 100	△ 14	_	_
	Ordinary income	89	△ 560	△ 342	_	_
	Net income	173	△ 345	△ 359	-	-
	Net sales	10,394	7,500	6,887	△ 33.7%	△ 8.2%
	Gross income from sales	1,999	980	923	△ 53.8%	△ 5.8%
	S.G. & A. expense	1,683	1,470	1,336	△ 20.6%	△ 9.1%
Consolidated	Operating income	315	△ 490	△ 412	_	_
	Non-operating income	△ 124	△ 120	Δ 6	-	-
	Ordinary income	190	△ 610	△ 419	_	_
	Net income	205	△ 400	△ 450	-	-



- Trend in operating results on quarter basis -
- ✓ Earnings have improved after hitting bottom in 1Q of the year ended March 2010, with increase in both sales and ordinary income from 2Q to 4Q.

Consolidated





- Segment Net Sales -

<u>'</u>	_				
Consolidated				Million	s of Yen
Business	09/3 Full Year Results 08/4-09/3	10/3 Plan For Full Year 09/4-10/3	10/3 Full Year Results 09/4-10/3	Growth Rate	Plan Ratio
Net-Shape	6,232	4,000	4,103	△ 34.2%	2.6%
Assembly	2,811	2,280	1,847	△ 34.3%	△ 19.0%
Filter	1,350	1,220	937	△ 30.6%	△ 23.2%
Consolidated total	10,394	7,500	6,887	△ 33.7%	△ 8.2%

Continued from the previous term, sales were affected by the slumping European automobile market.

➤ Despite increase for new products, sales dropped by the diminishing Japanese private sector's investment appetite and the sluggish oil development market.

[➤] Sales of both dies and precision-forged goods increased in the 2nd half year.

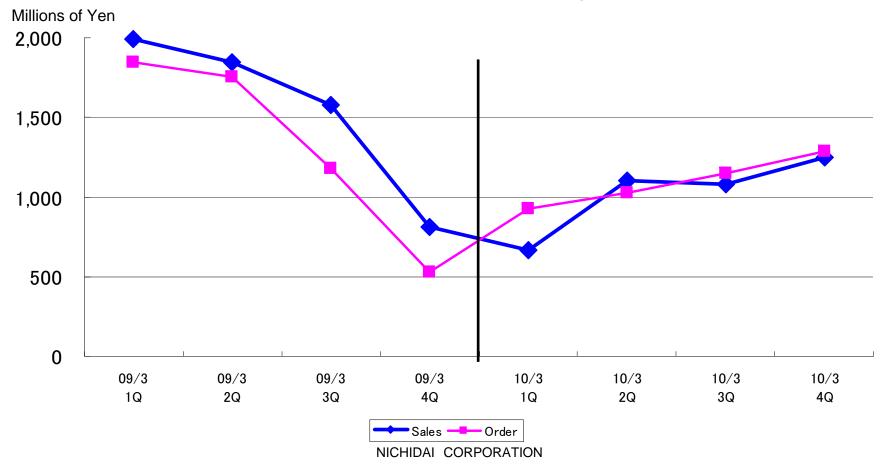
^{*} Rounded down to the nearest million yen



- Overview of the Net Shape Business -

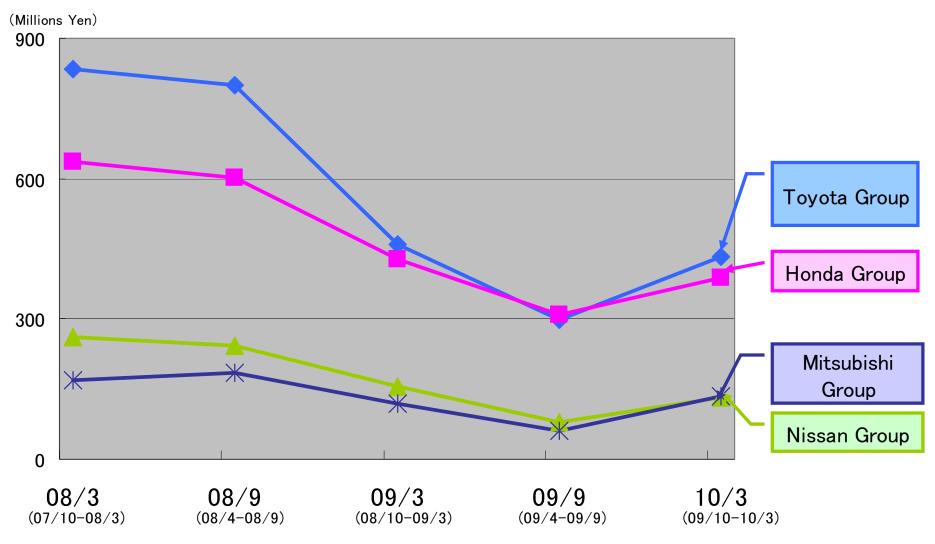
- After experiencing decline due to the worsening business of the automobile industry, sales bottomed out and started on a recover track in 1Q.
- Both Forging Die Division and Precision-Forged Goods Division show similar trends.

Trend in order and sales of Net-shape business





- Overview of the Net Shape Business-Trend in Sales by Customer -
- ✓ Japanese main users changes to an increase in the 2nd half year, and it becomes a sales increase for each manufacturer.





- Overview of the Net Shape Business-Sales by Region -

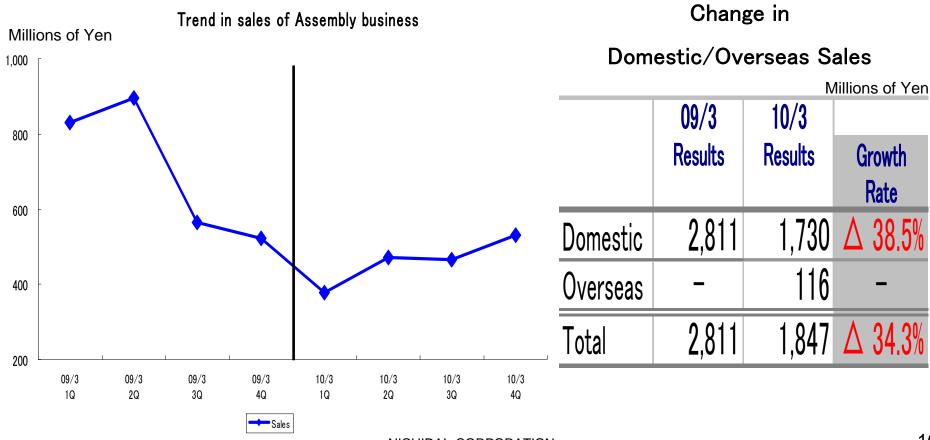
	Millions of Yen								
	09/3	10/3							
	Results	Results	Growth	■ Japan					
			Rate	➤ Increases in the number of cars sold thanks to the tax cuts					
Domestic	4,365	2,886	△ 33.9%	for eco-car after 3Q and forging					
Overseas total	897	651	△ 27.4%	dies exported to the emerging nations boosted sales of					
Asia	442	547	23.8%	Japanese primary users.					
North America	434	88	△ 79.6%	■ Overseas➤ Sales to the Asian region,					
Others	21	15	△ 29.1%	specifically Chinese and Korean manufacturers, increased.					
Forging Dies	5,262	3,537	△ 32.8%	 Sales decline in North America is attributable to the last year's 					
Precision forged goods	969	566	△ 41.6%	withdrawal of NICHIDAI AMERICA.					
Net-Shape				■ Precision-forged Goods					
business total	6,232	4,103	△ 34.2%	Sales recovered slowly after the 2nd half year.					

^{*} Rounded down to the nearest million yen



- Overview of the Assembly Business -

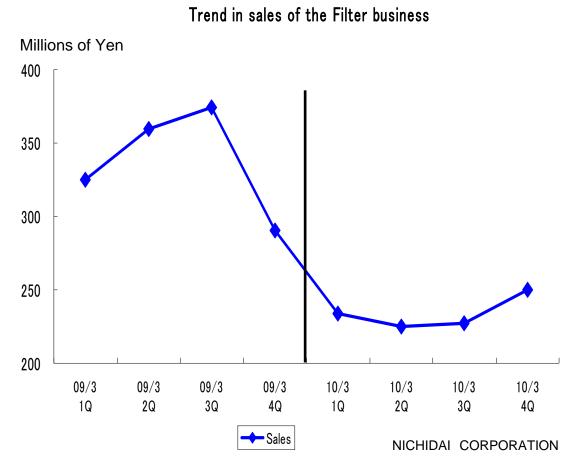
- Although sales bottomed out and started on a recovery trend in 1Q, VG turbocharger parts grow at a sluggish pace under the influence of the downturn in the European automobile market.
- NICHIDAI (THAILAND) LTD. started mass production as scheduled in 4Q.





- Overview of the Filter Business -

- Despite the contribution of sales growth of new products for the healthcare industry and others, the continuing harsh investment environment pushed down domestic sales.
- Overseas, THAI SINTERED MESH CO., LTD. reported decrease in sales of oil drilling filters adversely due to the stagnant oil drilling market.



Change in Domestic/Overseas Sales

		M	illions of Yen
	09/3	10/3	
	Results	Results	Growth
			Rate
Domestic	900	730	Δ 18.9%
Overseas	450	207	△ 54.0%
Total	1,350	937	△ 30.6%



- Segment P/L -

Consolid	ated				Millions	s of Yen	
	09/3 Sales	Operating income	Profit Rate	10/3 Sales	Operating income	Profit Rate	 Sales decline resulted in a considerable operating loss. Sales recovery after the 2nd half year helped move back to operating profit in 4Q.
Net-Shape	6,232	117	1.9%	4,103	△ 327	Δ 8.0%	
Assembly	2,811	68	2.4%	1,847	Δ 131	Δ 7.1%	Steep loss was posted due to the sluggish European automobile market.
Filter	1,350	129	9.6%	937	46	4.9%	
Cosolidated Total	10,394	315	3.0%	6,887	△ 412	Δ 6.0%	Slowdown in the Japanese market and lower sales of oil drilling filters resulted in substantial income decrease.

^{*} Rounded down to the nearest million yen



- Cost of Sales -

Consolidated

Millions of Yen

	09/3 10/3			
	Results	Ratio	Results	Ratio
Net sales	10,394	100.0%	6,887	100.0%
Material cost	2,746	26.4%	1,815	26.4%
Purchase of products	505	4.9%	355	5.2%
Subcontract processing	1,183	11.4%	713	10.4%
Subsidiary material cost	362	3.5%	307	4.5%
Lobor cost	1,998	19.2%	1,690	24.5%
Depreciation	532	5.1%	470	6.8%
Change in inbentory	△ 349	△ 3.4%	△ 106	△ 1.5%
Others	716	6.9%	504	7.3%
Cost of Sales	8,395	80.8%	5,963	86.6%
Gross income				
from sales	1,999	19.2%	923	13.4%

Decrease in labor cost

➤ Attributable to the emergency cost-cutting measures.

Decrease in others

➤ Attributable to various cost-cutting measures.



- SG&A Expenses -

Consolidated

Millions of Yen

	09/3		10/3	
	Results	Ratio	Results	Ratio
Net Sales	10,394	100.0%	6,887	100.0%
Packaging/Freight	107	1.0%	88	1.3%
Transportation	112	1.1%	88	1.3%
Lobor cost	842	8.1%	680	9.9%
Depreciation	100	1.0%	87	1.3%
Rent	51	0.5%	40	0.6%
Others	469	4.5%	351	5.1%
SG&A Expenses	1,683	16.2%	1,336	19.4%

Decrease in labor cost

➤ Attributable to the emergency cost-cutting measures.

Decrease in others

➤ Attributable to various cost-cutting measures.

ullet Rounded down to the nearest million yen



- B/S: Assets -

Consolidated

Millions of Yen

		09/3	10/3	
		Results	Results	Change
	Cash and deposit	1,670	1,413	△ 256
	Notes receivable	728	632	△ 96
	Accounts receivable	1,361	1,769	407
	Inventory	1,146	1,167	20
	Others	500	160	△ 340
	Allowance for bad debts	△ 3	Δ 3	0
To	tal current assets	5,404	5,139	△ 264
	Tangible fixed assets	5,282	5,170	△ 112
	Intangible fixed assets	31	61	29
	Investment and other assets	795	833	37
To	tal fixed assets	6,110	6,064	△ 45
To	tal deferred assets	8	1	△ 6
To	tal assets	11,522	11,205	△ 317

Increase in accounts receivable

Attributable to the phased increase of sales from 09/3 4Q to the end of 10/3.

Decrease in others of current assets

>09/3 results include interim corporate tax payment return and accounts due from the transfer of NICHIDAI AMERICA.



- B/S: Liabilities and Net Assets -

Consolidated

Millions of Yen

/3
ults Change
607 376
1,687 458
40 <u>△</u> 15
115 3
321 <u>△ 98</u>
2,771 724
1,000
891 \triangle 633
97 <u> </u>
1,988
4,760 85
1,429 0
1,192 0
3,627 △ 450
264 7
<u>△ 70</u> 39
6,444
1,205 △ 31 7

Increase in accounts payable

➤ Attributable to the phased increase in orders and sales from 09/3 4Q to the end of 10/3.



- Cash Flows (CF) -

Consolidated		Millio	ns of Yen
	09/3	10/3	
			Change
Cash flows from operating activities	1,033	270	Δ 763
Cash flows from investing activities	Δ 632	Δ 321	310
Cash flows from financing activities	395	Δ 230	△ 625
Amount of increase incash and cash equivalents	661	△ 259	△ 921
Cash and cash equivalentsbalance at beginning of term	658	1,320	661
Cash and cash equivalentsbalance at end of term	1,320	1,060	Δ 259
FCF	401	Δ 51	△ 452

Cash flows from operating activities

- ➤ A substantial loss was recorded for 10/3.
- ➤ Decrease is attributable to the increase/decrease in accounts receivable.
- ➤ Corporate tax payment return is reflected.

Cash flows from investing activities

➤ Attributable to the restrained capital investment.

^{*} Rounded down to the nearest million yen

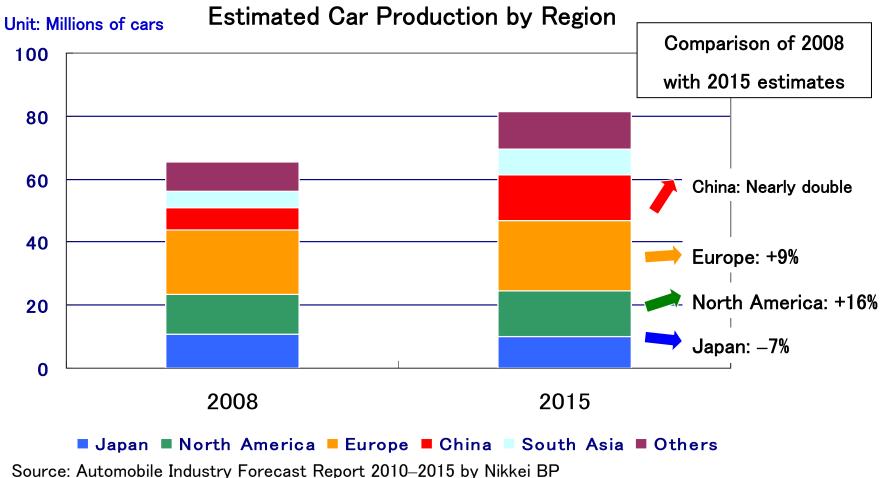




- Recognition of Environmental Changes -

✓ Environmental changes in the automobile industry after the Lehman Shock.

Shrinking existing markets and rapidly growing China and other emerging markets.



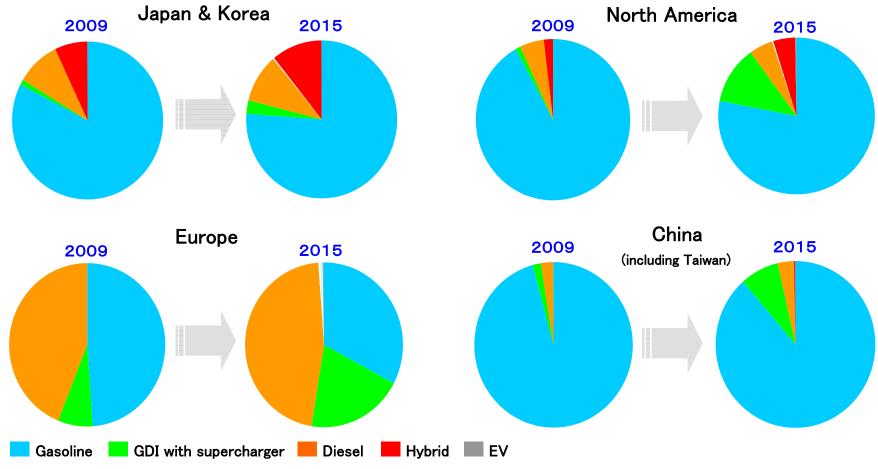


- Recognition of Environmental Changes -

✓ Environmental changes in the automobile industry after the Lehman Shock.

Rapid changes of power train in each region.





Source: Automobile Industry Forecast Report 2010–2015 by Nikkei BP



- "Response to the Environmental Changes" and "Management Policy" -

Changes in the industrial environment

- ✓ Rapid growth of the emerging markets.
- ✓ Changes of power train.



Considerable changes in customer needs are expected also in our product area.



Management Policy

"Thoroughgoing Customer Satisfaction"

- For 3 years starting this fiscal year, pursue "Thoroughgoing customer satisfaction" to meet rapidly changing customer needs.
- ✓ For this purpose, drive forward the strategy to visualize the effects of corporate overhaul, e.g. directors, positions and personnel reorganization.
- ✓ To begin with, push through reorganization with a focus on the Net-Shape Business, or our core business. Then, in order to achieve swift management decision and streamlined business, transform Nichidai to a company comprising business groups under the direct control of the president starting from FY2010 (Announced at a press conference on March 18, 2010.).



II. Corporate Strategy - Strategy of the Net-Shape Business -

Business Environment

- Environment-compliant hybrid and EV related products are increasing.
- Existing markets are shrinking due to the slowdown of car production in Japan for the domestic market and export to the North America and other overseas markets.
- China, India and other
 Asian markets are growing.

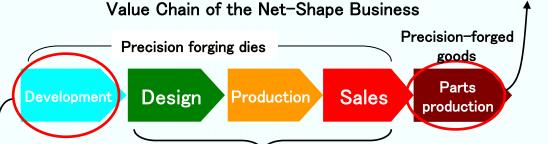
Business Strategy

 Pursue growth strategy with the precision forging related technology, including mass production of precision—forged parts, as the core.



⇒ Launch of precision–forged goods mass production business.

Precision-forged goods



✓ Improve QCD by reviewing the entire value chain relating to precision forging dies. ⇒ Eye the overseas business development.



Precision forging dies

✓ Establish a precision forging die market by setting the EV market and markets other than automobile segments as the target. ⇒ Newly set up Development Department this year to strengthen development ability.



- Strategy of the Assembly Business -

Business Environment

- Ratio of diesel engine cars in Europe is expected to remain around 50%.
- Downsizing trend is pushing up demand for turbochargers for gasoline-powered cars.
- Demand for turbochargers for emerging nations is also growing.

Business Strategy

- ✓ Collaborate with NPC (NICHIDAI PRECISION CORPORATION) and clarify role sharing as mass production base shifts to NDT (NICHIDAI (THAILAND) LTD.).
 - ⇒ Positioning of domestic bases as the bases for new business development.
- ✓ Enhance supply chain management with an aim to reduce costs and inventories.
- ✓ Develop a plastic forming-based method for turbocharger parts.



II. Corporate Strategy – Strategy of the Filter Business –

Business Environment

Difficult investment environment is forecast to continue in Japan.

- Considerable rise in demand is not expected in the oil drilling market as well.
- Demand is forecast to rise in the emerging markets.

Business Strategy

- ✓ Develop new products, new applications and new markets.
 - ⇒ Support for exhaust gas filters etc.



⇒ Expansion of products other than oil drilling filters.







- P/L: Sales and Profit -

ı				Mi	llions of Yen
		09/3	10/3	11/3	
		Results	Results	Plan	Growth
		08/4-09/3	09/4-10/3	10/4-11/3	Rate
	Net sales	5,904	4,103	5,300	29.1%
	Gross income from sales	1,310	556	1,244	123.7%
A.I	S.G. & A. expense	1,132	884	1,014	14.7%
Non- consolidated	Operating income	177	△ 327	230	-
	Non-operating income	△ 87	△ 14	△ 80	_
	Ordinary income	89	△ 342	150	_
	Net income	173	△ 359	130	_
	Net sales	10,394	6,887	9,000	30.7%
	Gross income from sales	1,999	923	1,750	89.4%
	S.G. & A. expense	1,683	1,336	1,450	8.5%
Consolidated	Operating income	315	△ 412	300	-
	Non-operating income	△ 124	Δ 6	Δ 100	_
	Ordinary income	190	△ 419	200	_
	Net income	205	△ 450	150	_



- Segment net sales -

Consolidated			Millior	ns of Yen
	09/3	10/3	11/3	
Business	Full Year	Full Year	Plan For Full Year	Growth
	Results 08/4-09/3	Results 09/4-10/3	10/4-11/3	Rate
Net-Shape	6,232	4,103	5,300	29.1%
		1,111		
Assembly	2,811	1,847	2,750	48.9%
Filter	1,350	937	950	1.4%
Consolidated total	10,394	6,887	9,000	30.7%

- ➤ Full-scale recovery in demand of the primary users after the 2nd half year is expected in the Forging Die Division.
- ➤ Mass production of precision-forged goods for American parts manufacturers will start.
- ➤ Sales growth backed by recovery of the European automobile market and rising demand for the emerging nations is expected.
- ➤ NDT will begin full-scale mass production.
- ➤ Severe domestic investment environment and the stagnant oil drilling market are forecast to continue.
- ➤ New product and application development will make up for decrease.



- Cost of Sales -

Consolidated

Millions of Yen

	10/3		11/3		
	Results	Ratio	Plan	Ratio	
Net sales	6,887	100.0%	9,000	100.0%	
Material cost	1,815	26.4%	2,182	24.2%	
Purchase of products	355	5.2%	963	10.7%	
Subcontract processing	713	10.4%	882	9.8%	
Subsidiary material cost	307	4.5%	283	3.1%	
Lobor cost	1,690	24.5%	1,940	21.6%	
Depreciation	470	6.8%	465	5.2%	
Change in inbentory	△ 106	△ 1.5%	122	1.4%	
Others	504	7.3%	657	7.3%	
Cost of Sales	5,963	86.6%	7,250	80.6%	
Gross income					
from sales	923	13.4%	1,750	19.4%	

Increase in labor cost

➤ Termination of the emergency cost-cutting measures is anticipated.

Increase in others

➤ Increases in research & development cost and other costs are anticipated.

^{*} Rounded down to the nearest million yen



- SG&A Expenses -

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Cor	ารดเ	lid	ate	d

Millions of Yen

	10/3		11/3		
	Results	Ratio	Plan	Ratio	
Net Sales	6,887	100.0%	9,000	100.0%	
Packaging/Freight	88	1.3%	122	1.4%	
Transportation	88	1.3%	96	1.1%	
Lobor cost	680	9.9%	727	8.1%	
Depreciation	87	1.3%	87	1.0%	
Rent	40	0.6%	49	0.5%	
Others	351	5.1%	369	4.1%	
SG&A Expenses	1,336	19.4%	1,450	16.1%	
D 111		1011/0	.,		

Increase in labor cost

➤ Termination of the
emergency cost-cutting
measures is anticipated.

^{*} Rounded down to the nearest million yen



- Capital Investment - Depreciation -

Consolidated				ľ	Millions of Yen
	07/3	08/3	09/3	10/3	11/3
	Results	Results	Results	Results	Plan
Amount of capital investment	581	759	524	426	360
Depreciation	617	625	633	557	552

^{*} Rounded down to the nearest million yen



- Dividends -

	End of Interim Period	Year End	Full Year	
	Yen Sen	Yen Sen	Yen Sen	
FY2009	8.00	0.00	8.00	
FY2010	0.00	0.00	0.00	
FY2011 (Forecast)	3.00	3.00	6.00	



Thank you very much for coming today.

NICHIDAI CORPORATION

- This document has been prepared based on the judgments and assumptions made through information available for our company at this time.
- Therefore, actual operating results may differ from forecasts due to intrinsic uncertainties.

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