

# The Financial Statement Briefing For the 1st Quarter Ended June 30,2022

August 1,2022

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株式会社 ニチダイ NICHIDAI CORPORATION

https://www.nichidai.jp/

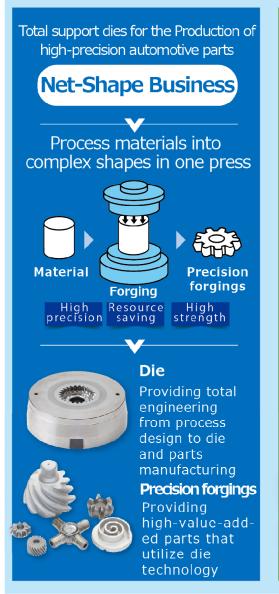


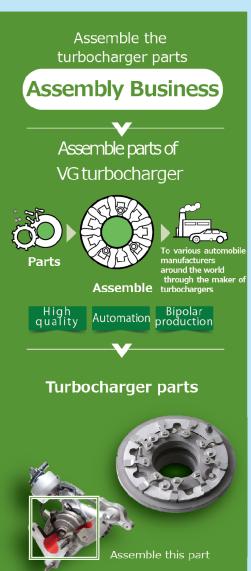
- I) Business introduction
- II) FY23/3 1Q Summary of financial results
- III) FY23/3 Full year outlook

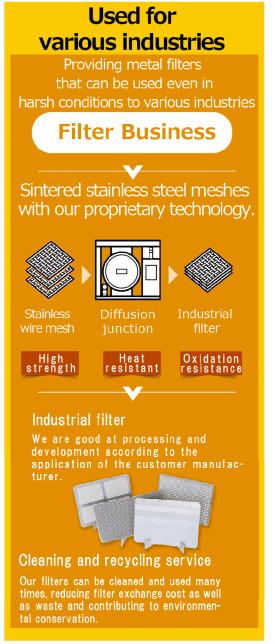


### **Business introduction**

#### **Automotive related**









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#### - Sales and Profit -

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Account Title	FY22/3 1Q Results	FY23/3 1Q Results	Growth Rate
Net Sales	3,373	2,645	<b>▲21.6</b> %
Gross income from sales	685	509	<b>▲25.7</b> %
S.G.&A expense	539	554	+2.7%
Operating income	146	<b>4</b> 4	1
Non-operating income	2	38	-
Ordinary income	149	<b>^</b> 6	_
Net income Attributable to Owners of the Parent	99	<b>▲69</b>	_

XRounded down to the nearest million yen

Yen

Exchange Rate	FY22/3 1Q Results	FY23/3 1Q Results
USD	106.24	117.12
THB	3.50	3.53

#### Comments

#### ■ Net Sales

Due to COVID-19, China's lockdown has caused parts supply shortages, and Japanese automakers have cut production one after another. Sales decreased from the previous year due to the decrease in automobile production.

#### ■Operating income

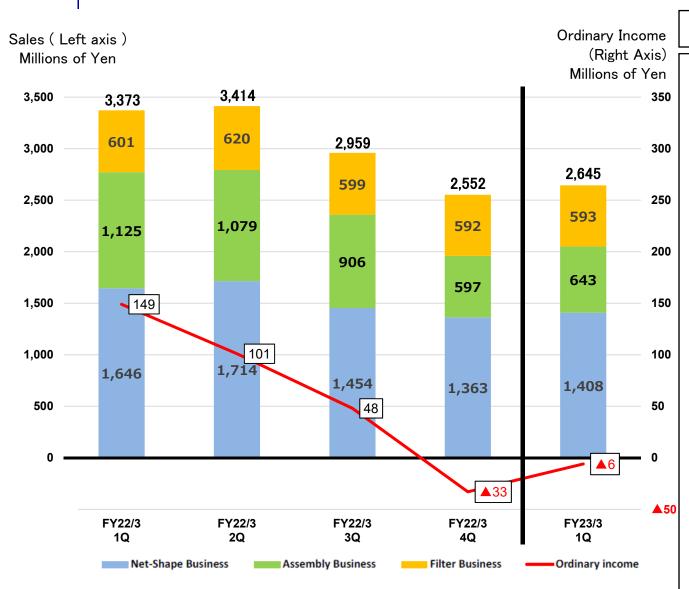
Posted a loss due to a year-on-year decrease in sales.

#### ■ Ordinary income

Ordinary loss will be 6 million yen due to the recording of foreign exchange gains.



#### Quarterly performance trends -



#### Comments

- Sales of the Net-shape Business and the Assembly Business continued to decline from the previous year due to the impact of the decrease in automobile production from the end of the previous term.
- Due to parts supply shortages and the lockdown in China, the expected recovery in automobile production has not gotten off track, and the situation continues to be sluggish.
- The Filter Business continues to perform strongly.

※Rounded down to the nearest million yen Graph upward: Total sales

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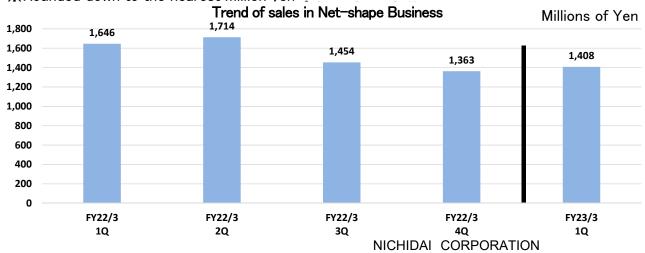
#### - Trend of Net-shape Business -

#### ≪Domestic and overseas sales and ordinary income≫

Millions of Yen

Net-Shape Business	FY22/3 1Q Results	FY23/3 1Q Results	Growth Rate
Domestic	1,048	915	<b>▲</b> 12.7%
Overseas	598	493	<b>▲</b> 17.5%
Total sales	1,646	1,408	<b>▲</b> 14.5%
Ordinary income (Ordinary Income	35	<b>▲</b> 50	_
Rate)	2.1%	▲3.6%	_

\*Rounded down to the nearest million ven



#### Comments

## [Reasons for increase in sales]

Sales of the Net-shape
Business decreased
significantly compared to
the previous year due to
the slump in the automobile
industry. Overseas sales,
which had remained strong
in the previous fiscal year,
were hit hard by the
lockdown in China in
particular, and sales
declined like in domestic.

# (Reasons for increase in ordinary income)

Recorded ordinary loss due to decrease in sales.



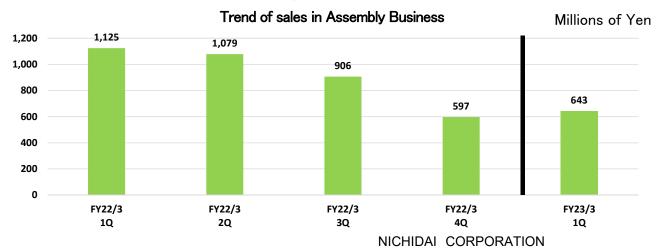
#### - Trend of Assembly Business -

#### ≪Domestic and overseas sales and ordinary income≫

Millions of Yen

Assembly Business	FY22/3 1Q Results	FY23/3 1Q Results	Growth Rate
Domestic	489	319	<b>▲34.6</b> %
Overseas	635	323	<b>▲</b> 49.2%
Total sales	1,125	643	<b>42.9%</b>
Ordinary income	35	▲23	_
(Ordinary Income Rate)	3.1%	<b>▲</b> 3.7%	_

\*Rounded down to the nearest million yen



#### Comments

# [Reasons for increase in sales]

Decline in automobile production has had a major impact, and sales continue to be sluggish.

# [Reasons for increase in ordinary income]

An ordinary loss was posted due to the decrease in sales.



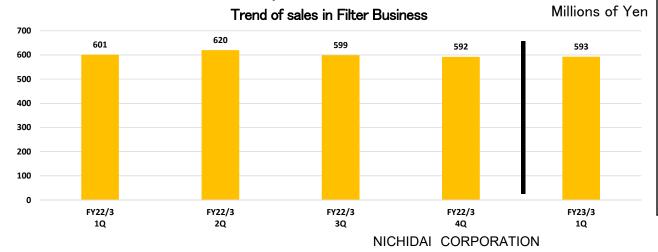
### - Trend of Filter Business -

#### ≪Domestic and overseas sales and ordinary income ≫

Millions of Yen

Filter Business	FY22/3 1Q Results	FY23/3 1Q Results	Growth Rate
Domestic	374	358	<b>4.4%</b>
Overseas	226	235	+3.7%
Total sales	601	593	<b>1.3%</b>
Ordinary income (Ordinary Income Rate)	78	67	<b>14.0%</b>
	13.0%	11.4%	_

#### XRounded down to the nearest million yen



#### Comments

# (Reasons for increase in sales)

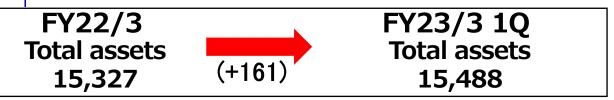
Overseas sales continued to perform well. Sales in Japan fell below the previous year due to changes in demand composition.

# [Reasons for increase in ordinary income]

Decreased from the previous year due to changes in product mix and decreased sales.



# II) FY23/3 1Q Summary of financial results –Status of B/S–



※Rounded down to the nearest million yen () Figures in parentheses are composition ratios.

#### Liabilities · Net assets **Assets** Millions of ven Millions of yen Total Total **▲**11 liabilities liabilities Current Current 3,876 3.887 assets assets (25.0%) (25.4%) +120 9,180 9.301 (59.9%)(60.1%)Total net Total net assets assets +172 11,439 11.612 **Fixed Fixed** (75.0%) (74.6%) assets assets +40 6.146 6.187 (40.1%) (39.9%)FY23/3 1Q FY22/3 FY23/3 1Q FY22/3

#### Comments

Current assets Increase in accounts receivable Unit: yen FY22/3 3.040million FY23/3 1Q 3,205million (+165million) Total liabilities Increase in accounts payable FY22/3 1,008million FY23/3 1Q 1.037million (+29million) ■Borrowings/loans payable FY22/3 1.734million FY23/3 1Q 1.530million (**A**204million)



- I) Business introduction
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- III) FY23/3 Full year outlook



### Ⅲ)FY23/3 Full year outlook

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Account Title	FY22/3 Results	FY23/3 Plan	Growth Rate
Net sales	12,301	12,200	▲0.8%
Gross profit	2,340	2,540	+8.5%
SG&A expenses	2,123	2,230	+5.0%
Operating income	217	310	+42.7%
Other Income and Expenses	47	<b>▲</b> 10	1
Ordinary income	264	300	+13.3%
Profit attributable to owners of parent Net income	<b>▲</b> 619	200	_
※Rounded down to the nearest	Unit: yen		

Exchange rate

FY22/3	FY23/3
Results	Plan
109.86	123.00

**USD** 109.86 3.60 3.44 THB

### Comments

■FY22/3 Plan Full-year earnings forecast unchanged.



### Thank you very much.

# 株式会社 ニチダイ

### NICHIDAI CORPORATION

- This material has been prepared based on judgments, assumptions, etc. based on information currently available to us.
- Accordingly, various uncertainties are inherent and, as a result, actual results may differ from those projected.

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